



SMALL CASE STUDY

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IT'S ALL IN THE BOX

“When you’re cleaning busy airports every day of the year, you just can’t have your cleaning equipment break down,” says Scott Murray with BG Service Solutions, a large cleaning contractor based in Denver, Colorado. “You’ve got to stay on top of things. Not only can the health and appearance of the airport be negatively affected if you miss a day or two, but it can take days to get things back in shape.”

Just about all cleaning contractors know what Murray is talking about. How often have you had to polish a lobby floor or vacuum the carpets in a busy facility only to find your equipment is broken and won’t perform? Floors aren’t polished, rooms don’t get vacuumed, and the customer is on the phone the next day complaining.

Repairing the equipment can take days, forcing you to use emergency backup equipment—which often does not perform all that well—until the machines are returned.

But ever since Murray's company switched to the Series 1700 No-Touch Cleaning™ system developed by Kaivac, Inc., downtime does not mean cleaning stops. Kaivac machines already have a good service record, but if they do need service, Kaivac now makes things even easier for the cleaning contractor...and it's all in a black box.

The Kaivac 1700 Series machines are compact models of the full-sized KaiVac and with just as much cleaning capability. But the big difference between the machines is the removable “black box” engine compartment.

Easy to remove, the black box contains all the major mechanicals of the machine. “We keep an extra black box handy at all times,” says Murray. “We just snap it on and we're back in business. No downtime and our airport restrooms stay clean and healthy 24/7.”

Photos/Images: Attached

About Kaivac, Inc.

Kaivac, Inc., the originator of No-Touch Cleaning, is on a mission to eliminate the world's toughest cleaning problems with breakthrough products and methods. By putting

themselves in the workers' shoes, they develop a unique understanding of building maintenance problems that allows them to engineer innovative, worker-friendly solutions to make workers' jobs safer, faster, and more satisfying. According to Bob Robinson Sr., founder of Kaivac, Inc., "Kaivac does for the custodian what the bulldozer does for the ditch digger—moves more dirt, in less time, with pride." For more information on the company and its products, call 1-800-287-1136 or visit its Web site at www.kaivac.com.