

No Touch Cleaning™ Helps BSC Provide Lucrative Employment Opportunities to the Disabled Worker

Every time a factory closes its doors, workers must forge through the devastation and carve out new futures for themselves. When Corkey Vick's job as a Press Operator disappeared, he chose to move forward in a way that would serve his Stillwater, Oklahoma community. By establishing himself as a Building Service Contractor, he could apply his Behavioral Sciences degree by becoming a leading employer for persons with disabilities. Workforce, Inc., the company he and wife Cynthia founded twelve years ago, is still helping disabled citizens succeed with a flourishing business that now includes chemical supply sales and document deconstruction.



Thirteen years of factory work left Vick with the prevailing thought that there must be a better way to clean restrooms and stumbled across the KaiVac® during his research. Intrigued, he set out to understand how it was possible to clean a restroom without touching one single toilet. After a demonstration at a popular local restaurant, he was sold!

A Noticeable Improvement

Vick was impressed when he tested his new equipment and was able to validate its claim of doing a higher quality job in less time. To perform the test, he assembled a crew of four top-notch employees and gave them thirty minutes to clean a restroom, using not only the traditional tools of the trade i.e. mop and bucket, but a side by side floor scrubber as well. Upon completion, he captured the residual water in a wet/dry vacuum and immediately cleaned the same restroom, this time using the KaiVac. Vick was impressed to see that the water in the KaiVac was actually dirtier than the water from the first cleaning! He describes, "I couldn't believe how much dirt had been left behind using standard methods of cleaning. When you see the KaiBlooney™ start to melt the grime off the walls, you know you're getting into a deep cleaning."

Higher Quality Recognized

When Vick began using the KaiVac at his job sites, the positive reactions from customers reinforced his commitment to the No-Touch Cleaning™ system. In one particular instance, he received rave reviews from a convenience store manager who was not aware the restrooms had received their first KaiVac cleaning the previous evening. The manager explained, "I received compliments all day from our distributors. They are making deliveries all day, and many commented that we had the cleanest convenience store restrooms they had ever seen!"

Convenience stores, restaurants, factories, churches and football stadiums are now on a regular schedule of deep restroom cleaning with Workforce, Inc. Recently, the KaiVac was even used to cut through grease and clean the kitchen of an assisted-living facility.



Rapid ROI

Vick admits that operating the KaiVac is not only a monetary investment, but requires a time commitment as well. He explains, “When I buy a piece of equipment, I’m going to learn to use it to its fullest and in this case, my investment has returned to me. The KaiVac quickly proved its worth by allowing me to do a higher quality job in less time, by replacing multiple pieces of equipment, and by helping reduce employee turnover.” Now that he has mastered the KaiVac, he has even found a way to put his training DVD to good use. “I use it as a marketing tool,” he explains. “When I show it to potential customers—they’re sold!”

A Morale Booster

The advantages of acquiring the KaiVac have been twofold for the disabled associates of Workforce, Inc. First, the metering system simplifies and automates chemical application while offering safety advantages to the worker. Second, Workforce, Inc. attributes its high morale in part to the boost of confidence employees receive when they are placed in charge of equipment.

Vick is proud of what he describes as his ultimate cleaning machine. “Everything I need to do the job is right here.” He boasts. “My multipurpose attachments include a wet/dry vacuum, a carpet extractor and a grout cleaner. I have water, air and chemicals. As a matter of fact, I even have a cup holder! I use my KaiVac to its full advantage and it hasn’t failed me once.” Vick credits his investment in the KaiVac to a rapid growth in the business that enables him to make a great living while pursuing his lifelong passion for helping others.



Proof in the comparison...

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Corkey Vick